

THE ADVISER'S

ELITE BUSINESS WRITERS 2010

TOP 50 LIST

RANK	BROKER DETAILS		RESIDENTIAL MORTGAGES WRITTEN					OTHER BUSINESS WRITTEN			TOTAL VOLUME	CHANGE FROM LAST YEAR
	NAME	COMPANY	VOLUME	NO. OF DEALS	AVERAGE LOAN SIZE	% OF TOTAL BUSINESS	% THAT INCLUDED CROSS-SELL	INSURANCE VOLUME	OTHER FINANCE VOLUME	TOTAL OTHER FINANCE		
1	Jeremy Fisher	1st Street	120,000,000	197	609,137.06	43%	51%	160,000,000	-	160,000,000	280,000,000	Up 6 places
2	Justin Doobov	Intelligent Finance	116,923,796	208	562,133.63	46%	0%	125,200,000	14,500,000	139,700,000	256,623,796	Down
3	Wendy Higgins	Mortgage Choice	141,344,304	562	251,502.32	96%	82%	6,480,000	-	6,480,000	147,824,304	Same as last year
4	Moshe Moses	Niche Lending Pty Ltd	50,000,000	70	714,285.71	39%	39%	45,800,000	32,500,000	78,300,000	128,300,000	Same as last year
5	Frank Taddeo	Finance National	112,301,700	300	374,339.00	89%	89%	-	13,500,000	13,500,000	125,801,700	NEW
6	Donald Yum	Ivision Finance Group	95,000,000	154	616,883.12	78%	78%	24,000,000	3,100,000	27,100,000	122,100,000	Same as last year
7	Brad Nolan	Eastern Financial solutions	75,524,550	237	318,668.99	66%	66%	19,400,000	20,050,000	39,450,000	114,974,550	NEW
8	Tony Bice	Finance Made Easy	40,000,000	160	250,000.00	35%	35%	60,000,000	13,000,000	73,000,000	113,000,000	NEW
	Nguyen	IF		250	387		86%	1,000,000	5	16,100,000		NEW